

NUMBER 1 CONDOMINIUM ASSOCIATION

Palm Greens at Villa Del Ray, Inc.

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Minutes of Special Board Meeting

Zoom Only

Thursday, June 29, 2023 at 6:00 pm

1. The meeting was called to order by President Paul Milowe.
2. Roll call of Board members in attendance: President, Paul Milowe; Vice President, Linda Brier; Treasurer, Bill Bozza & Secretary, Lisa DeFabritiis
3. Residents were muted since this was a Special Board Meeting to explain the Board's efforts to identify a cable provider for Palm Green's residents starting January 2025, when our current contract with Comcast expires in December 2024. We currently pay \$49.27 per month/ per unit to Comcast just for cable.
4. Linda Brier explained that over the past several months, the Board interviewed 3 top cable providers (Comcast, Breezeline and Hotwire) with the assistance of a cable consultant, at no cost to the association.
5. The proposals received were:
 - a. **Comcast: \$76.95** per mo/per unit. Includes cable, internet, router, and boxes for cable.
 - b. **Breezeline: \$64.99** per mo/per unit. Includes cable, internet, router, and boxes for cable.
 - c. **Hotwire: \$73.99** per mo/per unit. Includes cable, internet, router, and boxes for cable.
6. The Board found Breezeline to be the best company based upon the services they would provide, cost, providing Fiber Optic cable throughout the community and into each unit, and the great feedback we (the Board) received from other communities who transitioned to Breezeline in the past couple of years.
7. Breezeline will also come to our community to provide in-person meetings to answer questions from our residents about the installation process, services that will be provided, additional services offered outside of the contract the association will have for cable and internet, etc. They will come out as often as requested. The Board plans to have Breezeline come out in September for the first meeting.
8. We need to confirm with Comcast, but it is our understanding that each unit owner will have to return their Comcast equipment directly to Comcast when turnover occurs in January 2025. Equipment can be returned to any UPS or Comcast store. More information to follow.
9. The new contract with Breezeline starting in January 2025 is expected to save residents a lot of money since our current contract with Comcast only includes cable. Breezeline will provide cable and internet, along with the router for the internet. The savings to residents can be anywhere from \$30-\$70 or more each month since residents won't have to purchase internet service on their own starting January 2025.

10. For residents who want a landline, which is not included in our current or future contract, is \$20 per month with Breezeline. Additionally, Breezeline is expected to offer mobile phone service. We don't know the details about this since that is still not finalized with Breezeline yet.
11. Residents can keep any of their current services after January 2025 if they want. However, it will be at your own cost. Cable and internet service with Breezeline will be included as part of your monthly HOA fee- per the contract the Board signed with Breezeline. Mobile phone and landline service are at the expense of each unit owner.
12. The Board motioned to vote for Breezeline. It was unanimously accepted.
13. President Paul Milowe motioned to adjourn the meeting.